

Acteon *BudgetGuide*™ Case Study

CREATING BUDGETS FOR THE WAY COMPANIES WORK



CREATIVE OFFICE PAVILION

Year founded: 1986
Headquarters: Boston, MA
Web site: www.creativeofficepavilion.com

A premier supplier of office furnishings and design services, Creative Office Pavilion credits its vision: "...to deliver total satisfaction to our customers with innovative services and product solutions that create more productive, efficient, and aesthetically pleasing work environments" for its success.

Creative Office Pavilion, a leading supplier of office furnishings and design services, does it all. Responding to customer demand, Creative Office Pavilion has continually expanded its services and product offerings to include furniture, flooring, lighting and office design services. Since 1986, the firm has grown to include eight locations in five states.

Creative Office Pavilion CFO Angelo DeBenedictis recognized the need to develop a more productive and efficient budgeting process. A long-time user of electronic spreadsheets, DeBenedictis wanted a solution that could handle the growing complexity of his business. "It used to take a couple of months to complete a budget," DeBenedictis explained, "It was antiquated, basic – you couldn't do a lot."

Then DeBenedictis discovered ***BudgetGuide***™ from Acteon Technologies. A budgeting and planning solution, ***BudgetGuide*** simplifies the collection, consolidation and analysis of budgets and forecasts. After a software demonstration, DeBenedictis decided that ***BudgetGuide*** would solve his problem. "It fit my business model and the price was right. Plus, I knew that ***BudgetGuide*** is flexible and could grow and change as my business model changes."

It didn't take long for Creative Office Pavilion to reap the benefits of using ***BudgetGuide***. DeBenedictis found the software to be very intuitive. After spending a few hours installing the software and setting up the budget parameters, he was able to begin the budgeting process. ***BudgetGuide's*** unique workflow technology allowed him to deploy portions of the budget to department managers, while maintaining control over the process. The managers input their own data, adding notes and supporting detail. DeBenedictis completed his budget in half the time it would have required if he were still using spreadsheets. "It was very easy – and more accurate," he said. DeBenedictis also liked the built-in analysis and report writing tools, using reports from ***BudgetGuide's*** built-in report writer to present the budget to management. "The major thing about ***BudgetGuide*** is that it is extremely easy to use. It works well with my accounting system, is easy to navigate, and you don't have to be technical to work with it."

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-Angelo DeBenedictis,
CFO and Senior Vice President,
Creative Office Pavilion